



*2011 December/Year-End*

**YEAR END SOLD STATS FOR PAST 4 YEARS**

**RESIDENTIAL ONLY**

	<i>Dec. 2011</i>	<i>Dec. 2010</i>	<i>2011 YTD</i>	<i>2010 YTD</i>	<i>2009 YTD</i>	<i>2008 YTD</i>
<b>TOTAL NUMBER OF NEW LISTINGS</b>	137	130	2,138	2,244	2,170	2,428
<b>TOTAL NUMBER OF SOLDS</b>	112	92	1,405	1,319	1,418	1,342
<b>TOTAL DOLLAR VOLUME OF SALES</b>	\$8,196,638	\$7,713,600	\$100,241,591	\$93,870,041	\$91,412,784	\$101,258,459
<b>TOTAL DOLLAR AVERAGE</b>	\$73,184	\$83,843	\$71,346	\$71,168	\$64,466	\$75,453